



**ALL INDIA
BHARAT SANCHAR NIGAM LIMITED
EXECUTIVES' ASSOCIATION
CENTRAL HEADQUARTERS
NEW DELHI**

President
P. VENUGOPAL
Ph. 9868283969 (M)

Financial Secretary
B. RAVINDRANATH
Ph. 9868101880 (M)

General Secretary
PRAHLAD RAI
Ph. 09868278222 (M)

No. AIBSNLEA/CHQ/CMD/2012-13

Dated:26.09.2012

TO

Shri R.K. Upadhyay
CMD, BSNL
New Delhi-110001

Sub.: Non procurement of materials is adversely affecting the viability of BSNL-reg.

R/Sir,

We appreciate your sincerely efforts for the procurement of materials by initiating / finalizing tenders and placing APOs. It has given some relief to Circles/field units for the maintenance and growth. But the fact remains that till now Circles /SSAs are facing acute shortage of materials for the day to day maintenance as well as to provide new telephone/mobile connections i.e. CLIP instruments, Cables, dropwire, Broadband Type-II Modems, MLLN Modems, SIM Cards, BTSs etc.

All the Circles / SSAs are having waiting lists of Broadband and leased Ccts for want of BB Modems and MLLN Modems. The waiting list is increasing even knowing the fact that necessary material is not available in BSNL. Similarly, the CLIP Telephone instruments are not available to provide NTCs and for replacement. The required cable is not available to restore the interruption due to road widening works etc, which has adversely affected the quality of services remarkably.

The SIM Cards are not available in Circles to meet the demand of customers. For the last five years no tender for GSM equipment has been finalized and now Northern and Eastern Zones are facing capacity crunch as well as scarcity of BTSs which has also adversely affected the revenue and quality of service.

Though, BSNL Sales & Marketing Units are making sincere efforts to bring more and more business for BSNL from Central/State Govts., PSUs, Bankers and individual customers but due to shortage of materials, the demands of customers booked are not being met out. It is further agitating the minds of customers, who trust in BSNL services.

In view of the above, we would like to request you to kindly intervene in the matter and get personally examined the above mentioned issues and take immediate necessary steps for an early procurement of the requisite material for the quality of services & BSNL's growth.

With kind regards,

Yours Sincerely,

-sd-

(PRAHLAD RAI)
General Secretary

Copy to:-

- The Director (CM/CFA/HR/Fin.), BSNL Board, New Delhi-110001