

**Dear Colleagues,**

I am sure that all unabsorbed Group 'A' Officers must be putting their thought process in action with reference to fresh options called for absorptions in BSNL/MTNL vide their letter No. A-11013/31/2008-Absorption Cell dated 22.09.2011. I would like you to keep following points into consideration at the time of your decision with reference to absorption option:

1. BSNL was carved out of Department of Telecom (DoT), the parent cadre and is now the main operating PSU of DoT. We have spent all our working life in BSNL only.
2. Govt. of India/DoT is supporting BSNL not only financially but also giving preferential treatment in many policy decisions, like spectrum allocation, USO Fund works, NOFN Project, etc.
3. In recently announced draft NTP-2011, Govt. of India has once again clarified their intention of giving special status to PSUs in strategic and sensitive works. NTP-2011 also elaborated continuation of support to PSUs in future. This ensures long working life of BSNL/MTNL.
4. Although BSNL has incurred losses in financial year 2009-10 and 2010-11, BSNL is still Number 2 telecom operator in India and clearly preferred telecom operator of Government (Ministries/Departments).
5. It is on record that with collective efforts of all of us, BSNL downward trend in revenue is getting reversed in recent months and there are positive signs of early turnaround of the Company.
6. BSNL has initiated several steps to improve cash flow situation. Efforts like arrangement of bank loans, bulk selling of bandwidth (through auction process), requesting Govt. to treat BSNL services on preferential basis, (i.e. taking all telecom services from BSNL only) etc.
7. Indian consumer has confidence in BSNL and his interests are protected with growth of Indian Telecom PSUs.

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8. Interest of Absorbed officers shall be protected with reference to seniority, promotions, posting and benefits vis-à-vis the officers which are likely to get recruited from the market in future.
9. Pension under Section 37A of CCS (Pension) Rules, 1972 is already ensured from Government of India irrespective of BSNL's financial health and officer is eligible to get pension on combined length of service in DoT and BSNL.
10. Business prospects in BSNL are bright as BSNL has planned to focus on growing telecom areas like GSM, Broadband, VAS and Enterprise Business. There are exciting days ahead and needless to say you will be part of it. You have every reason to believe that in growing telecom scenario, your career prospects will be as bright as when you are in Government, if not brighter.

I, therefore, advise all of you to take a wise decision so as to derive job satisfaction and ensure that existing BSNL family remains united in the interest of Nation. Needless to say BSNL requires your valuable services.

With Best Wishes,

**(R.K. Upadhyay)**  
**C.M.D.**

