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भारत संचार निगम लिमिटेड  
(भारत सरकार का उपक्रम)  
BHARAT SANCHAR NIGAM LIMITED  
(A Govt. of India Enterprise)

No. 3-6/2023-Restg

Dated: 15.03.2023

**CORRIGENDUM**

To

All CGMs,  
Territorial &CN-TX Circles,  
BSNL

**Sub: IPMS KPI /Targets for Q1(April-June ) FY 2023-24**

In partial modification, of this office letter no.,3-6/2022-RSTG dated 10.3.2023 on the above subject, KPIs /targets are revised as under:

- 1) **For Finance vertical**, as per Annexure-I
- 2) **For EB vertical** :
  - i) The target for Q-1 2023-24 in r/o CPAN NODES UPTIME and OFC NETWORK RELIABILITY are as below:

KPI	Vertical	Target	Good	Very Good	Excellent
CPAN NODES UPTIME	EB	99.0%	98.5%	99.0%	99.5%
OFC NETWORK RELIABILITY	EB	98%	97%	98%	99%

Weightage for these parameter will be same as conveyed earlier.

- ii) Retrieval of fibre target for CN- TX South for good achievement may be read as 1355 in place of 1355.3.

It is informed that the modified targets as above, shall reflect in the online IPMS assigned to Heads of Circles.

This is issued with approval of Competent Authority/

**Encl: As above.**

  
(Santosh Dahiya )  
DGM (Restg & WS&I)

Copy to: i) To Nodals of Finance and EB vertical.

## Annexure-I

Sub.: Modified Target for Finance Vertical Q1 IPMS 2023-24 reg.

IPMS Target Q1(2023-24) CGM A & N						
Job Profile	KPI	KPI Type	Target	Good	Very Good	Excellent
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	16.50	17.32	16.5	15.67
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	50.00	47.5	50	52.5
IPMS Target Q1(2023-24) CGM AP						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	83.42	87.59	83.42	79.25
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	148.00	140.6	148	155.4
IPMS Target Q1(2023-24) CGM Assam						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	34.97	36.72	34.97	33.22
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	45.00	42.75	45	47.25
IPMS Target Q1(2023-24) CGM Bihar						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	48.51	50.93	48.51	46.08
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	57.00	54.15	57	59.85
IPMS Target Q1(2023-24) CGM CHTD						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	41.60	43.68	41.6	39.52
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	119.00	113.05	119	124.95
IPMS Target Q1(2023-24) CGM CG						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	37.67	39.55	37.67	35.78
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	41.00	39	41	43
IPMS Target Q1(2023-24) CGM GJ						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	68.84	72.28	68.84	65.4
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	287.00	272	287	301
IPMS Target Q1(2023-24) CGM HP						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	22.85	24	22.85	21.7
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	42.00	39.9	42	44.1
IPMS Target Q1(2023-24) CGM HR						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	70.18	73.69	70.18	66.67
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	113.00	107.35	113	118.65
IPMS Target Q1(2023-24) CGM Jharkhand						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	39.79	41.78	39.79	37.8
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	34.00	32.3	34	35.7
IPMS Target Q1(2023-24) CGM J&K						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	36.02	37.82	36.02	34.22
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	41.00	38.95	41	43.05
IPMS Target Q1(2023-24) CGM KRL						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	125.78	132	125.78	120
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	346.00	328.7	346	363.3
IPMS Target Q1(2023-24) CGM TN						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	132.27	138.88	132.27	125.66
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	299.00	284.05	299	313.95
IPMS Target Q1(2023-24) CGM KTK						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	130.38	136.9	130.38	123.87
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	302.00	286.9	302	317.1
IPMS Target Q1(2023-24) CGM Kolkata TD						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	46.91	49.25	46.91	44.56
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	174.00	165.3	174	182.7
IPMS Target Q1(2023-24) CGM MH						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	163.90	172.1	163.9	155.71

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Job Profile	KPI	KPI Type	Target	Good	Very Good	Excellent
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	349.00	331	349	366
<b>IPMS Target Q1(2023-24) CGM MP</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	68.87	72.32	68.87	65.43
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	82.00	77.9	82	86
<b>IPMS Target Q1(2023-24) CGM NE I</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	27.88	29.28	27.88	26.49
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	27.00	25.65	27	28.35
<b>IPMS Target Q1(2023-24) CGM NE II</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	14.31	15	14.31	13.6
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	18.00	17.1	18	18.9
<b>IPMS Target Q1(2023-24) CGM Odisha</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	66.67	70	66.67	63.33
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	97.00	91.15	97	101.85
<b>IPMS Target Q1(2023-24) CGM PB</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	128.36	134.78	128.36	121.94
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	210.00	199.5	210	220.5
<b>IPMS Target Q1(2023-24) CGM Raj.</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	93.53	98.21	93.53	88.85
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	122.00	115.9	122	128.1
<b>IPMS Target Q1(2023-24) CGM Sikkim</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	3.69	3.87	3.69	3.51
DEBTOR REDUCTION	TRADE RECEIVABLE AS NO OF DAYS	Amount with scaling	2.00	1.43	2	1.58
<b>IPMS Target Q1(2023-24) CGM TELANGANA</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	88.43	92.85	88.43	84.01
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	456.00	433	456	478.8
<b>IPMS Target Q1(2023-24) CGM UKD</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	26.52	27.85	26.52	25
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	41.00	38.95	41	43.05
<b>IPMS Target Q1(2023-24) CGM UPE</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	199.26	209.23	199.26	189.3
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	134.00	127.3	134	140.7
<b>IPMS Target Q1(2023-24) CGM UPW</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	65.58	68.86	65.58	62.3
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	241.00	228.95	241	253.05
<b>IPMS Target Q1(2023-24) CGM WB</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	62.73	65.86	62.73	59.59
COLL.FROM DIF.SOURCE	IMPROVEMENT IN COLL.FIGURE(CR)	Amount with scaling	55.00	52.25	55	57.75
<b>IPMS Target Q1(2023-24) CGM CNTX NER</b>						
BDG/COST CONTRL OPEX	10% RED. IN OTHER EXPENSE(CR)	Amount with scaling	13.00	12.35	13	13.65
IMPLEMENT. OF IFC	100%COMPLIA.ALL CRITICAL CTRLS	Amount with scaling	131.00	118	131	136

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