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**BHARAT SANCHAR NIGAM LIMITED**  
(A GOVERNMENT OF INDIA ENTERPRISE)  
SR CELL, Corporate Office  
8th Floor, Bharat Sanchar Bhawan,  
Harish Chander Mathur Lane,  
Janpath, New Delhi-110 001

No. BSNL/16-1/SR/2010

Dated, the 1<sup>st</sup> September, 2010

To

The General Secretary,

A/BSNL EA, New Delhi

Sub: Presentation before DOT by BSNL unions and associations on the recommendations of Sam Pitroda Committee- regarding

Sir,

This is to inform you that DOT has desired a presentation by the unions and associations on the recommendations of Sam Pitroda Committee on 9<sup>th</sup> September, 2010. Some of the recommendations which have a direct bearing on the employees are –

- Retire or transfer around 100K employees through best possible process like VRS
- Institute a performance-driven culture to create a meritocratic organisation
- Disinvest 30% in stages at the appropriate time through Indian strategic investor and at Initial Public Offering (IPO) to return 10% to the government and use 20% for employee VRS, expansion and operation
- Unbundle local loop for public and private companies to launch new services on non exclusive basis with care to prevent cannibalization.

2. You are requested to make a presentation on the above issues before a Committee in BSNL on Monday, the 6<sup>th</sup> September, 2010 at 04.00 PM in the Committee Room, 8<sup>th</sup> floor, Bharat Sanchar Bhavan, New Delhi, before making a final presentation before the officers in DOT on 9<sup>th</sup> September, 2010.

Yours faithfully,

*Satish Wadhwa*  
13/9/2010

(Satish Wadhwa)  
AGM (SR-II), BSNL C.O.