



ALL INDIA BSNL EXECUTIVES' ASSOCIATION
Kerala Circle, Thiruvananthapuram , Kerala

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To

Shri. C V Vinod ,
The Chief General Manager Telecom,
BSNL , Kerala Circle,
Thiruvananthapuram

Sub: Urgent needs to sharpen tools for BSNL survival in a better way against the barricades by K-FON authorities: do or die situation for BSNL reg

Most Respected Sir ,

As your excellent authority well aware of the fact that the Govt. of Kerala planned to rollout KFON (Kerala Fibre Optic Network) services in an aggressive manner all along Kerala through KSEB pole networks , KESB authorities has been strongly communicating to BSNL field units , BSNL-ELCOs , NLCOs etc to untie all kinds of overhead cables drawn through KSEBL Poles immediately citing overloading of KSEB Poles or rather threatening to dismantle all these cable by KESB authorities without anymore notice .

At present almost all BSNL's own FTTH cables, ELCO's & NLCO's Optical cable, some BTS interconnecting cables, DSL broadband and Landline connectivity

Copper cables, Leased line circuits connectivity for many Govt. offices , EB Circuits etc are laid through KSEB poles to extent the desired services .

If at all , KSEB starts to dismantle these cables, all the above nervous system of BSNL network will be grounded results in total breakdown of BSNL core/access networks within a short span of time. Certainly, this will affect the entire services of BSNL in all the concerned areas of operations and restoration of these cables would not be possible for BSNL as there is no alternative infrastructure we have in hand in terms of poles in these areas of operation. Understandably, strict directions are issued to field units of KESB by their top management to dismantle all unauthorized cable tied up with their poles and not extend further anymore licensing for paid and authorized OH laying as part of revamping their poles for the much awaited K-FON network which will terminate all BSNL Connections to State Govt institutions etc for K-FON . In this regard, BSNL is on the rival platform for KSEB/K-FON.

Sir , This grilling situations in field put a limit on the growth of our FTTH segment . BSNL and our LCOs are not in a position to extent more FTTH connections through KSEB poles as KSEB vigilance wing is roaming around to penalize anymore unauthorized use of their poles.

For BSNL Kerala, undoubtedly, this is a very tough time for survival since its inception and at any cost BSNL Kerala has to conquer the debacle. We are damn sure that your proven strategic leadership style would simply manoeuvre this apprehension to fruitful results.

Sir , we request your kindness to approach the Hon. Chief Minister of Kerala and sorted out the issue in favour of BSNL , as your powerful office has already done the same in many occasions for the benefits and betterment of BSNL Kerala Circle , so that BSNL would be permitted by KSEB to continue the use of their poles .

Alternatively , we request your inventive to take initiative to setup a separate pole Infrastructure arrangements all along Kerala to extent the above BSNL

wired services ,so that BSNL can survive by shifting the untied or dismantled cables (fiber &copper) to the new poles framework.

Sir , In addition to the survival of BSNL from the debacle, the strong Pole infrastructure can be rented out to other operators for our break even and profitability . Further, BSNL can convert every poles to wifi hotspot and micro coverage areas for the better BSNL coverage of future 4G& 5G technologies.

Thanking You Sir ,

Faithfully Yours



V. Shaji
CS, AIBSNLEA, Kerala

Copy to :

Com. Sivakumar , GS AIBSNLEA , NDL
for information and take up with Corporate office