



भारत संचार निगम लिमिटेड  
(भारत सरकार का उद्यम)  
**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

## New Year Message 2026

Dear BSNL Family,

As we step into 2026, I am filled with immense pride and gratitude. Together, we have scripted history—achieving what many believed was impossible. BSNL has risen, and it is your dedication, resilience, and unwavering commitment that made this transformation possible.

In FY 2024-25, BSNL achieved its first back-to-back quarterly profits in 18 years—₹262 Cr in Q3 and ₹280 Cr in Q4. Our EBITDA surged by 149% to ₹5,396 crore, and annual losses reduced by 58%. We deployed nearly 100,000 indigenous 4G towers—making India one of only five nations globally with fully homegrown telecom technology. Our 4G subscriber base grew from 78 lakh to 2.2 crore—a remarkable 2.5x increase.

2026 marks our transition from revival to renaissance. With 5G launch in metro cities early this year, nationwide 5G expansion, Quantum 5G FWA already operational, and our sights set on 6G leadership, we are not just catching up—we are preparing to lead. Our partnerships with Ericsson, Qualcomm, Cisco, and Nokia for 5G and AI training at BRBRAITT Jabalpur are building future-ready capabilities. The world is watching India's Atmanirbhar telecom success story—and you are its architects.

Every executive has a direct stake in BSNL's momentum. I urge each of you to take personal ownership—whether it's one BTS, one OLT, or one enterprise customer—and drive measurable improvement in performance and customer satisfaction. The Government of India has invested in our revival because they believe in our potential. Let us honour that trust by achieving our target of 15% market share in 2026. When each one of us owns the mission, success becomes inevitable.

Behind every activated SIM, every FTTH connection, every restored fiber cut, and every satisfied customer stands a BSNL employee who refused to give up. From the heights of Ladakh at 14,500 feet to the remotest villages of Arunachal—you have connected the unconnected. I believe: "When we consistently do the right things—provide excellent service, reach the unreachable, innovate for inclusivity—profits will naturally follow."

Our turnaround happened because you chose to rise. Our future will be built because you will choose to lead. BSNL's rise is now unstoppable—because the people building it are unstoppable.

Wishing you and your families a healthy, joyful, and prosperous New Year 2026!

With warm regards,

(A. Robert J. Ravi)  
**Chairman and Managing Director**  
**Bharat Sanchar Nigam Limited**